

So where do you start? Begin by studying the four hierarchies presented throughout the book (exhibit 1.1, page 22). Then relate them to your “frame of reference” and assess how you could apply them to positively impact what you create in the future. Gradually your focus will move away from judging what is seen with a two dimensional right/wrong or good /bad vision of problems to one where your knowledge and information increases more powerful alternatives. It is understanding that the root cause of problem situations are just part of the natural physicalization* process by which hierarchies are formed, modified and grow.

HIERARCHIES:
INTEGRATED RELATIONSHIP

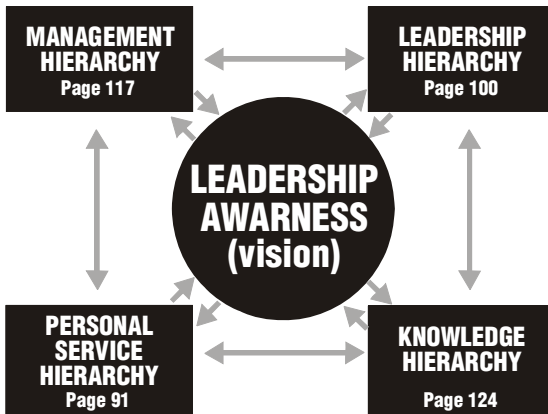


Exhibit 1.1

Although this book is written for the business leader, anyone can adopt a leadership vision in whatever role they